

Donna M. Neimiller

Email – dneimiller@gmail.com ♦ Cell - 410-458-0723

Highly accomplished professional with extensive experience in financial, operational and information system management. Recognized for building comprehensive business models and collaborating closely with executive management teams.

Professional Experience

Rockland Industries, Inc. – Corporate headquarters located in Baltimore, Maryland (June 1985 to present)

Chief Financial Officer and member of Board of Directors for a privately held, vertically integrated, domestic manufacturer and global sales leader of specialty textile products.

Progressed from ground floor opportunity, developing comprehensive experience in all accounting functions. Maintained focus on strengthening the efficiency and integrity of financial statement reporting.

Heavily involved in establishing and monitoring internal control compliance and financial risk management.

- Refinement of procedural practices and internal control oversight.
- Responsible for the search and selection of independent accounting firms to conduct annual financial statement audits and income tax preparation.
- Functioned as the primary liaison throughout the examination process through publication of annual certified financial statements and preparation of state and federal income tax returns.
- Trusted relationships with lenders, successfully completing semi-annual reviews in accordance with major financing institution loan agreements.
- Successful completion of periodic state and federal corporate income tax audits.

Partnered across corporate subsidiaries and divisions to build comprehensive business models:

- Aligned domestic and international sales projections with production forecast models to optimize utilization of multi-state manufacturing facilities.
- Developed supply chain planning, capacity scheduling and cost center analytics to optimize utilization of proprietary manufacturing resources.
- Established metrics to enhance corporate market performance. Efforts resulted in increased product quality and delivery to enhance customer satisfaction.

Served as Chief Information System Architect, proposing an ambitious, corporate-wide, software upgrade:

- Defined system requirements, integrating APICS/ASCM proven methodologies utilized by best-in-class manufacturers.
- Selection of SAP, a world-class ERP system leader, offering a fully integrated software solution.
- Lead collaborator with SAP implementation team, guiding customized system configuration in alignment with unique corporate operational requirements.
- Developed targeted SAP reporting tools to monitor and refine key performance metrics.
- In response to ever increasing global competition, these resources were instrumental in yielding economic consolidation of multi-state production facilities.
- Results secured continued financial statement profitability, balance sheet ratios and cash flow support.

Throughout tenure, participated in strategic corporate restructuring initiatives:

- Involved in the execution of various corporate start-ups, acquisitions, mergers and divestitures.
- Instrumental in securing necessary capital financing needs, including business working capital lines of credit, new equipment financing and long-term debt instruments.
- Served as corporate trustee in post-covid restructure filing

Education

Bachelor of Science - Accounting, Towson University
Successfully completed all sections of CPA exam on first sitting
APICS (American Production and Inventory Control) coursework
ASCM (American Supply Chain Management) coursework