

Contract/Proposal between Town and Burke Equipment to sell a Kubota M62TLB-LB Backhoe.

Purpose of Project and Project Background

- Small backhoe for water repairs in the distribution system and tasks at the treatment plant.

Background or Party with Whom the Town would sign the Contract

- Burke Equipment is the Sourcewell vendor for small equipment. (State contract)

Time frame to Complete Contract

- 2019

Source of Funding

- Fiscal year 2020 budget.

Alternatives Considered

- Sourcewell, lowest price, only manufacturer of this size machine.



GM - 062117, CE - 042815, AG - 021815
 NJPA Arkansas 4600041718
 NJPA Delaware GSS-17673
 Nebraska 14777 (OC)
 Mississippi (CE Only) 820036654

M62TLB-LB WEB QUOTE #1299538

Date: 4/3/2019 10:51:25 AM

- Customer Information -

FOREMAN, RON

TOWN OF BETHANY BEACH

bbwater@townofbethanybeach.com

302-537-0851

Quote Provided By

Burke Equipment - Seaford, Inc.

RICHARD MALONE

11196 East Snake Rd.

Delmar, DE 19940

email: rmalone@burkeequipment.com

phone: 3026328507

- Standard Features -

- Custom Options -



Loader / Landscaper Series M62TLB-LB

*** EQUIPMENT IN STANDARD MACHINE ***

DIESEL ENGINE

Model # V2403-CR-TE4
 Tier IV Final Certified
 4 Cyl. 148.5 cu. in.
 Turbocharged
 63 Gross HP (SAE J1995)
 59.1 Net HP (SAE J1349)
 46.0 PTO HP
 @ 2700 Engine RPM
 Direct Injection
 Charging output 45 Amps
 12 V - 80 Amp Hour Battery
 Dual Element Air Cleaner

HYDRAULICS

Open Center - Gear Type
 Total Pump Capacity 30.9 gpm
 Includes Power Steering
 BH Boom Swing Pump 6.3 gpm
 Front / Rear Remotes 16.0 gpm
 Cat I & II 3-point Hitch (Optional)
 24" Behind 2976 lbs.
 @ Lift Points 3860 lbs.
 Position Control

FRONT AXLE

Bevel-Gear, 4 WD
 Hydrostatic Power Steering
 Cast Iron - Heavy Duty
 Tread spacing, Non-adjustable

DRIVE TRAIN

HST Plus
 3 Ranges
 Low-Medium-High
 Maximum Travel Speed 15.7 mph
 Rear Differential Lock
 Multiple Wet Disc Brakes
 4 Wheel Drive

DIMENSIONS

Transport Length 252.9"
 Width 75.0"
 Height to ROPS top 102.1"
 Wheelbase 80.7"
 Ground Clearance 13.8"

POWER TAKE OFF

Hydraulic Independent Rear PTO
 Running 540 rpm @ 2550 Eng. RPM
 SAE - 1-3/8, 6 splines

SAFETY EQUIPMENT

Four Post ROPS / FOPS
 Deluxe Seat w/retractable Seat Belt
 Safety Start Switches
 Electric Key Shut-Off
 Parking Brake
 SMV Sign

FLUID CAPACITY

Fuel Tank 17.7 gals.
 Crankcase 9.9 qts.
 Eng. Coolant 8.7 qts.
 Transmission and 12.2 gal.
 Hydraulics
 Front Axle Case 13.2 qts.

LIGHTING

2 Halogen Headlight / Work Lights
 2 Halogen Rear Work Lights
 2 Tail Lights / Turn Signals

INSTRUMENTS

IntelliPanel™
 Lighted Communications Symbols
 Digital Display with Tachometer,
 Travel Speed, PTO Speed, Warnings,
 Maintenance Alerts, On-board
 Diagnostics

REAR AXLE

Heavy Duty Axle w/ Differential Lock
 Bul-gear final drives
 Multiple Wet Disc Brakes

STANDARD EQUIPMENT

Four 55 W Halogen Work Lights
 Electronic HST Transmission
 Backhoe Crawling Mode
 Full Flat Floor
 Cast Steel Brake Pedal
 Walk-through Step
 Seat with Arm Rests
 Seat Pivots In Place
 Backup Alarm & Horn
 3-point Linkage Storage
 Larger Canopy
 Slanted Hood & Loader Arms
 2 Lever Style Quick Coupler
 Hydraulic Self-Leveling Loader
 Braceless Loader Frame
 Protected Hydraulic Hoses & Pipes
 Bucket Level Indicator
 Boom Lock
 Arch Type Backhoe Boom
 Independent Boom Swing Pump
 Protected Hydraulic Hoses & Pipes
 Thumb Bracket
 Stabilizer Cylinder Cover
 Improved Inching Performance
 High Quality Hydraulic Cylinders
 Tie-down Rings for Transport

SELECTED TIRES

ALR6842 & ALR6843 INDUSTRIAL TIRES
 FRONT - 10-16.5 R4 Titan HD-2000
 REAR - 17.5L-24 R4 Titan Industrial Contractor TLB

M62TLB-LB Base Price: \$66,750.00

(1) HYDRAULIC THUMB (FOR Q.C. BUCKETS) K7545-HYDRAULIC THUMB (FOR Q.C. BUCKETS)	\$2,749.00
(1) 18" Q.A. TRENCHING BUCKET K7874-18" Q.A. TRENCHING BUCKET	\$1,119.00
(1) 12" QUICK ATTACH TRENCHING BUCKET K7872-12" QUICK ATTACH TRENCHING BUCKET	\$992.00
(1) BOLT ON CUTTING EDGE FOR 84" HD ROUND BACK BUCKET TL3431A-BOLT ON CUTTING EDGE FOR 84" HD ROUND BACK BUCKET	\$256.00
(1) FRONT OR REAR WORK LIGHTS KIT (SET OF 2) L8045-FRONT OR REAR WORK LIGHTS KIT (SET OF 2)	\$158.00
(1) QUICK ATTACH COUPLER / BT1400(V) /BT1000B(V) K7543-QUICK ATTACH COUPLER / BT1400(V) /BT1000B(V)	\$950.00
(1) 84" QC HEAVY DUTY ROUND BACK BUCKET TL3421A-84" QC HEAVY DUTY ROUND BACK BUCKET	\$1,264.00
(2) RUBBER SHOE L9467-RUBBER SHOE	\$250.00
(1) DRAWBAR HITCH L9475-DRAWBAR HITCH	\$215.00
(1) PLASTIC TOOL BOX L9476A-PLASTIC TOOL BOX	\$90.00
(1) 3 POINT HITCH LINKAGES/STORAGE PANEL PNF M1808-3 POINT HITCH LINKAGES/STORAGE PANEL PNF	\$236.00
(1) 3P LINKAGE KIT / M59TLB L3951-3P LINKAGE KIT / M59TLB	\$757.00
(1) FRONT LOADER W/3RD FUNCTION VALVE TL1800V-FRONT LOADER W/3RD FUNCTION VALVE	inc.
(1) BACKHOE WAUX HYDRAULIC VALVE BT1400V-BACKHOE WAUX HYDRAULIC VALVE	inc.
Configured Price:	\$75,786.00
Sourcewell Discount:	(\$16,672.92)
SUBTOTAL:	\$59,113.08
Factory Assembly:	\$530.00
Dealer Assembly:	\$432.08
Freight Cost:	\$740.00
PDI:	\$250.00
L8045 Rear Work Light Kit (2-For Rear)	\$158.00
LP Quote #1562 / AP-PFL4548 / Pallet Forks	\$909.50

Total Unit Price: \$62,132.66

Quantity Ordered: 1

Final Sales Price: \$62,132.66

**Purchase Order Must Reflect
the Final Sales Price**

To order, place your Purchase Order directly with the quoting dealer

***All equipment specifications are as complete as possible as of the date on the quote. Additional attachments, options, or accessories may be added (or deleted) at the discounted price. All specifications and prices are subject to change. Taxes are not included. The PDI fees and freight for attachments and accessories quoted may have additional charges added by the delivering dealer. These charges will be billed separately. Prices for product quoted are good for 60 days from the date shown on the quote. All equipment as quoted is subject to availability.**

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**Town of Bethany Beach
Purchase Order of \$10,000**

Date of Request: 4-4-2019

Vendor Name: BURKE EQUIPMENT - Seaford Inc.

Address: 11196 EAST SNAKE Rd.
DELMAR, DE 19940

Phone: (302) 632-8507

Description of Purchase:
M62TLB-LB Kubota small backhoe
with forks + 2 dipping buckets (12" + 18")

Total Cost: \$62,132.66

Account Coding: 50 800 7400

Other Bidders: SOURCEWELL (WJPA) CONTRACT Amount
VENDOR. ALSO only manufacturer
of this size equipment.

Reason for selecting this vendor: Lowest price / sole source

Contract #: _____

Approved by Council: _____