

Contract/Proposal between the Town of Bethany and International of Delmarva to purchase one (1) 2022 International chassis and a Pak-Mor HLR 33T High Compaction, side load refuse compactor installed on the chassis

Purpose of Project and Project Background: To update fleet and replace 2003 International side loader

Background or Party with Whom the Town would sign the Contract: The Town has done business with International of Delmarva for many years. The chassis is part of the Sourcewell contract and the compactor comes from H.A. Dehart and Sons. Typically the chassis and body are purchased separately. However, with lead times so long for vehicles nowadays it was highly recommended that the body purchase be arranged through the chassis vendor. There are currently no other manufacturers of this type of compactor configuration. The Town is completely reliant on side load compactors for commercial trash collections due to the alley collections. The total purchase price is \$222,761. These chassis have to be purpose built and the vendors have informed me that the lead times could be over one year. The international is the shortest lead time.

Time frame to Complete Contract: 6-8 months from date order is placed

Source of Funding: Sanitation, Capital Reserve Fund; 40.000.7420

Alternatives Considered: N/A

**Town of Bethany Beach
Purchase Order of \$10,000**

Date of Request: 4/8/21

Vendor Name: International of Delmarva

Address: P.O. Box 2135
Salisbury MD. 21802-2135

Phone: 1-410-546-1122

Description of Purchase:

Purchase 2022 International Chassis and Pak Mor
HLR 33T High Compaction Side loader body
to replace the 2003 International Side loader
Purchase through Sourcewell

Total Cost: \$222,761

Account Coding: 40.000.7420

Other Bidders: _____ Amount

Sole source through Sourcewell for chassis
and body configuration

Reason for selecting this vendor: Lead time is considerably less
time than if buying chassis and body separately

Contract #: 2021-02

Approved by Council: _____